## VINCC

## **Vienna International Nuclear Competence Centre**

established, hosted, facilitated by the



## VINCC - Vienna International Nuclear Competence Centre



The **VINCC** is a knowledge network of industrial and scientific organizations driving nuclear development for peaceful, safe, secure and competitive applications. Its main objective is to provide **nuclear competence** and **nuclear infrastructure support**.

VINCC is a **network made** "by the companies for the companies" with the specific intent to promote and to create an integrated supply chain in different segments of nuclear technology, and to aggregate competence of small and medium enterprises.

It is aimed at consolidating and capturing the actual and future technical expertise thanks also to the cooperation with research centers and universities specialized in nuclear education, training and R&D.

VINCC is a cluster promoted and supported by important firms, leaders in the nuclear field, recognized as a supplier of excellence, providing quality services and products.

It is initiated, hosted and facilitated by the Nuclear Knowledge Management Institute

#### **Mission One:**

## "Serve member organizations to grow, cluster and market competence"



Improved international visibility and reputation

Synergies among cluster companies and partners

Operating on the market with a wider portfolio

Cooperation with scientific organizations

Maintaining of high quality human resources

Access to new nuclear programs in new countries

Cross-selling (Health, Agriculture, Industry, etc.)

Lobbying in the international community in Vienna

Work with large, demanding clients (like Rosatom, Areva, Westinghouse and others)

Higher credibility and competiveness

Expanded markets and opportunities

Wider capacity to deliver services

Consolidated excellence in safety and security

Customer satisfaction and follow up

#### **Mission Two:**

### "Develop Synergy and Catalyze Knowledge and Innovation"





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4

## VINCC: An International Organization for Nuclear Competence



#### Industry

Large, demanding clients
Different segments
Newcomer countries
Complementary suppliers



#### **Public bodies**

Collaboration with IAEA, CTBTO, NEA, embassies in Vienna, national authorities, and others

#### Funding Research and innovation funds Investors, VC

Large Customers



#### Universities, R&D

Collaboration with IAEA Research Laboratory Technical University Vienna MEPhI, TokyoTech, Texas A&M, K.A. CARE

#### Media and PR

International nuclear media Vienna Nuclear Lectures

#### **Networks, Clusters, Communities**

Networks, Cluster organizations Scientific and Trade Associations

Vienna International Nuclear Competence Centre concentrates a number of different actors which jointly can address fundamental needs of nuclear competence in Europe and in the World, especially in the developing countries.

## Leveraging Nuclear Knowledge



#### **General public**

General one way information;
 International awareness, success stories

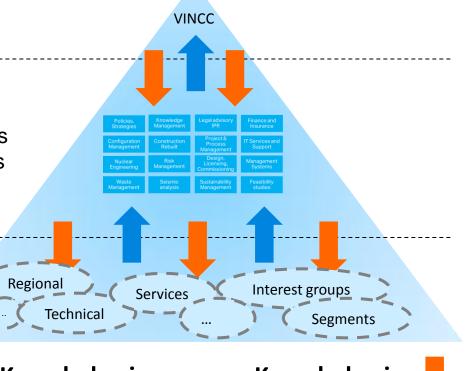
Social responsibility of VINCC

#### **Nuclear Knowledge Markets**

- Thematic Knowledge Markets
- Qualified, professional knowledge products
- Facilitated matching of needs and services
- Responsibility: NuMark facilitators
- Access: open to all members

#### **Communities of Practice**

- Thematic collaboration
- Sharing needs and resources; co-creating services and solutions, user-experiences
- Access: regulated by networks





Knowledge is

shared

Knowledge is

used

## The VINCC virtual knowledge space



User-friendly Platform to Share Experience

Modern lookand-feel, simplicity, animation, focus on core tasks

## Work management

Full-spectrum PM, unified tasks, site mailbox

**Documents** 

SkyDrive Pro for

offline working

document sync and

#### Cloud

Office 365, Azure services, external sharing, internet sites

#### Mobile

Anywhere access on Windows Phone, and IOS

### Interoperability

Business connectivity services, hybrid, OData, Duet

#### New app model

Web standards, easier dev and deployment, marketplace

#### Compliance

Policy and discovery across SP/Exch/Lync, Prodiance

#### Management

Upgrade, request manager, efficient file I/O, OAuth

#### Internet

Personalization, multi-lingual sites, Dreamweaver support

#### BI

Excel 2013, Power View, PowerPivot, Excel services

#### Search

Experience, single core, adaptive, graphical refiners, search apps

#### Social

Personal sites, feeds, communities, follows, likes, Yammer

## Key initiatives: "Vienna Nuclear Talks"



- A come-together of the international nuclear community with outstanding high-level experts in Vienna,
- An internationally visible lighthouseevent of VINCC in September back to back with the General Conference of IAEA.
- "Vienna Nuclear Davos"
- Communication and participation of society ,
- Hosted by the NKMI/VINCC at the Vienna Tech-Gate, Austria.



## Key initiatives: "Vienna Nuclear Knowledge Café"



- Facilitated matching events with customers, service providers, R&D and other stakeholders in a pleasant environment. Systematic adressing of delegations and visitors to the IAEA
- Frequency: Depending on the number and activity of the markets, can be several per week.
- Communication and participation: Invited
- Responsibility: NuMark Facilitators, hosted by the Facilitator/VINCC at the Vienna Tech Gate, Austria.



## From loose relations to professional "Nuclear Knowledge Marketplace"



#### From loose relations...

- Spontaneous, individual, regional limits
- Low transparency of capacities and needs
- Informal, missing rules
- Sustainable committment low
- Mostly bilateral relations
- Low methodological diversity
- Missing technical support
- High variety of knowledge products
- Occasional, scattered meetings
- Weak financial commitment
- No facilitation, no targets, unmanaged

## ...to a professional nuclear knowledge market

- Strategic, organizational, international
- Increades transparency of the market and broader collaboration
- Facilitated dialogue with clear rules
- Balanced inputs and benefits
- Primarily multilateral and comprehensive
- Blended activities of knowledge sharing
- Professional tools for k-sharing
- Common knowledge products
- Continuous collaboration
- Adequate, shared financial commitment
- Facilitated, agreed targets, managed

## Services of VINCC



- Connect partners, build trust
- Match needs and competences
- Innovate, develop, improve
- Align/relate strategic ambitions
- Integrate specialized services
- Build consortia, generate business





## VINCC value chain of supporting infrastructure and innovation



R&D; key technologies

Skills, Human Ressources Products and Services

Application and Maintainance

Knowledge before / at an early stage of the nuclear program

Human resources required to establish nuclear activities



Products, services, methodologies for different applications Application and maintenance in different countries, companies, segments; best practice sharing

The VINCC is a horizontal value chain so to satisfy highest clients needs through thought and technology leadership. Shared strategies, research, marketing and enterprise services aim at delivering the customer an integrated, holistic offering, and a "complete package".

# Integrated value chain to provide innovative services



Needs, opportunities and targets are spotted in each sector and matched with enterprises' potential.

Each working group singles out specific operative objectives

Research Centers and Universities are involved

Subgroups are created coinciding with the integrated "areas" in the supply chain

- •The client refers to a sole supplier
- •The enterprises act as a group offering the client a "complete package"

Innovative projects are under

development in cooperation with the research system

### VINCC: Competences (selection)



The Cluster can assemble a comprehensive range of nuclear competences

Policies, Strategies Knowledge Management Legal advisory IPR

Finance and Insurance

Configuration Management Construction Rebuilt Project & Process Management

IT Services and Support

Nuclear Engineering Risk Management Design, Licensing, Commissioning

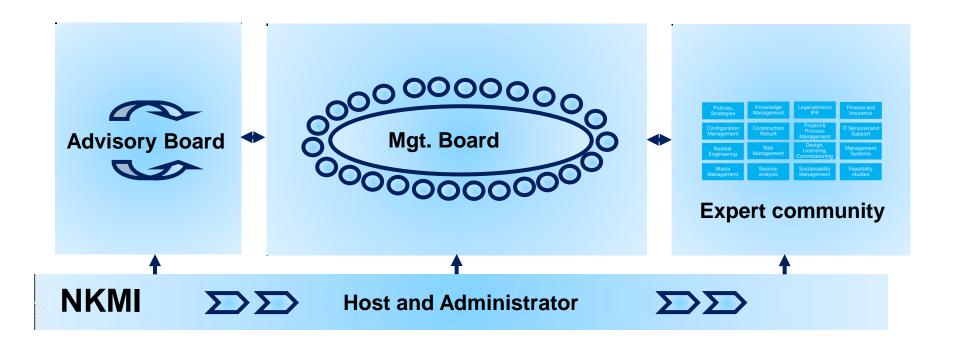
Management Systems

Waste Management Seismic analysis

Sustainability Management Feasibility studies

### **VINCC:** Cluster Structure





## **VINCC** Management



#### **KEY PRINCIPLES**

The Cluster is hosted and administered by the NKMI.

The International Advisory Board of the NKMI acts as an Advisory body to the VINCC.

The Management Board is composed by representatives of all participating companies.

Initiatives and projects, that do not effect all members, are subject to an open dialogue, decisions are taken by the participating organizations.

The expert community is self-organized in tecnical areas and supported by the Management Board.

### VINCC Activities for 2014



#### **ACTION 1: ORGANIZATION BUILDING**

- Setup and enlargement of the Center
- Communication to international partners

#### **ACTION 2: ACTIVITIES**

- UAE NKM Project
- Saudi Arabian NKM Tender
- Coordinated Research Project with IAEA, Horizon 2020, others
- Training ( AECL, ROSATOM, ICTP, others)

### Cluster Activities for 2014



#### **ACTION 3: RESEARCH AND INNOVATION**

 Submission of Project proposals in the frame of European, National and Regional Financed Programmes

## ACTION 4: INTERNAZIONALIZATION AND MARKETING

- One to one meetings with Opinion Leaders and Stake holders
- Meetings with clients

#### Marketing

- Individual meetings with lead customers to match needs and service capacities of the Cluster.
- Needs assessment with lead customers to identify strategic and operative needs -> develop a short and long term training and development plan.

Represent the VINCC at the IAEA HR-Conference in May 2014

### Cluster Activities for 2014

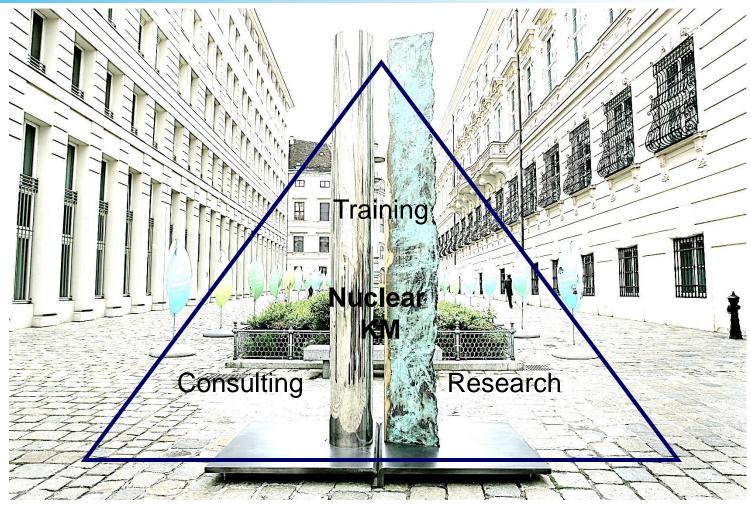


#### **ACTION 6: NETWORKING**

 Official collaboration with world leading clusters or competence centres(FORATOM, MEPhI, ENEN, KA-CARE, SNERDI, KUSTAR, others)

## NKMI: A comprehensive service provider in Managing Nuclear Knowledge





International KM Award: The Column of Knowledge

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